

Aurora Medical Center
1032 East Sumner Street
Hartford, WI 53027
(414) 673-2300

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Washington
Analysis Area: Southeastern (2A)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	61.7%	57.4%	1.07	66.8%	0.92	50.4%	1.22	56.3%	1.10
Obstetrics	36.7%	39.6%	0.93	41.0%	0.89	30.6%	1.20	33.7%	1.09
Pediatrics	. %	48.0%	.	19.8%	.	22.2%	.	. %	.
Total hospital	55.8%	55.9%	1.00	61.3%	0.91	47.3%	1.18	56.0%	0.99
Average Census (Patients)									
Adult medical-surgical	15.4	30.4	0.51	37.0	0.42	16.9	0.91	14.1	1.10
Obstetrics	2.2	3.9	0.57	5.5	0.40	1.8	1.24	2.0	1.09
Pediatrics	0.0	1.8	0.00	0.8	0.00	0.1	0.00	0.0	.
Total hospital	30.7	55.4	0.55	68.6	0.45	23.1	1.33	30.8	0.99
Average Length of Stay (Days)									
Adult medical-surgical	3.7	3.9	0.95	4.0	0.94	3.4	1.11	3.7	1.02
Obstetrics	2.3	2.4	0.97	2.5	0.95	2.3	1.02	2.3	1.00
Pediatrics	.	2.4	.	1.8	.	2.1	.	.	.
Total hospital	5.5	4.3	1.26	4.4	1.25	3.5	1.57	5.6	0.97
Surgical Operations									
Inpatient	263	1,424	0.18	1,736	0.15	639	0.41	243	1.08
Outpatient	2,448	3,187	0.77	4,499	0.54	2,057	1.19	1,894	1.29
Inpatient as % of all surgeries	9.7%	30.9%	0.31	27.8%	0.35	23.7%	0.41	11.4%	0.85
Outpatient Visits									
Non-emergency visits	48,106	75,046	0.64	98,482	0.49	46,302	1.04	45,923	1.05
Emergency visits	8,062	14,086	0.57	19,089	0.42	11,109	0.73	7,827	1.03
Full-time Equivalents (FTEs)									
Administrators	0.0	14.8	0.00	13.8	0.00	10.0	0.00	0.0	.
Nurses, licensed	89.6	160.1	0.56	202.8	0.44	78.8	1.14	79.8	1.12
Ancillary nursing personnel	25.3	54.3	0.47	49.1	0.52	25.5	0.99	18.9	1.34
All other personnel	216.5	384.2	0.56	515.4	0.42	202.3	1.07	203.7	1.06
Total FTEs	331.4	613.5	0.54	781.0	0.42	316.6	1.05	302.3	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.6	0.00	9.6	0.00	18.0	0.00	0.0	.
Nurses, licensed	120.7	157.9	0.76	141.5	0.85	141.5	0.85	105.2	1.15
Ancillary nursing personnel	34.1	53.6	0.64	34.3	1.00	45.8	0.74	24.9	1.37
All other personnel	291.6	378.9	0.77	359.7	0.81	363.5	0.80	268.5	1.09
Total FTEs	446.4	605.0	0.74	545.0	0.82	568.9	0.78	398.6	1.12

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	55	Health maintenance		Beds set up and staffed	6	Bassinets	6
Discharges	2,182	organization (HMO)	Yes	Discharges	119	Total births	328
Inpatient days	11,192	Preferred Provider		Inpatient days	727	Newborn days	668
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	25	1,505	5,629	61.7%	15.4	3.7
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	6	344	803	36.7%	2.2	2.3
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	6	200	968	44.2%	2.7	4.8
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	1	18	14	3,792	57.7%	10.4	271
Other inpatient	2	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	0	0	0.0	Radiological services personnel	8	11	15.8
Physicians and dentists	1	0	1.0	Occupational therapists	1	4	3.7
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	39	64	84.2	Physical therapists	9	9	13.3
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	2	1.0
Licensed practical nurses	3	3	5.4	Recreational therapists	0	0	0.0
Ancillary nursing personnel	15	19	25.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	1	2.3
Nurse Practitioners	0	0	0.0	All other health professionals	48	25	63.3
Medical records personnel	14	7	19.3	All other personnel	49	45	76.6
Pharmacy personnel	6	1	6.1	-----			
Clinical laboratory personnel	9	6	14.0	TOTAL	204	197	331.4

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Income Statement

Gross patient revenue	\$67,887,306
Less deductions	28,622,437
Net patient revenue	39,264,869
Plus other revenue	2,098,451
Total revenue	41,363,320
Less expenses	35,236,418
Nonoperating gains/losses	293
Net Income	\$6,127,195

Assets

Cash and cash equivalents	\$27,434,520
Net Patient receivables	4,391,111
Other receivables	15,032
Land, bldgs and equip: Net	9,952,610
Other assets	1,988,850
Total Assets	\$43,782,123

Liabilities and Fund Balances

Current liabilities	\$6,641,634
Long-term debt	6,941,978
Other liabilities	522,410
Subtotal	14,105,901
Unrestricted fund balance	29,676,222
Total liabilities & fund balance	\$43,782,123
Restricted fund balances	\$42,211

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$25,447,707]	37.5%	41.7%	0.90	41.8%	0.90	46.7%	0.80	36.9%	1.02
Medical Assistance [\$5,567,540]	8.2%	9.0%	0.91	5.7%	1.45	7.5%	1.09	7.8%	1.06
Commercial [\$28,644,773]	42.2%	43.2%	0.98	48.2%	0.88	39.8%	1.06	49.8%	0.85
All other [\$8,227,286]	12.1%	6.1%	1.99	4.3%	2.80	6.0%	2.03	5.5%	2.20
Deductions as % of Total Gross Patient Revenue									
Medicare [\$18,265,269]	26.9%	23.7%	1.13	25.1%	1.07	25.5%	1.05	24.3%	1.11
Medical Assistance [\$3,662,307]	5.4%	6.0%	0.91	3.6%	1.48	4.6%	1.18	4.7%	1.16
Commercial [\$5,073,729]	7.5%	9.4%	0.79	11.2%	0.67	5.6%	1.34	7.9%	0.95
Charity care [\$934,310]	1.4%	1.2%	1.14	0.8%	1.65	1.0%	1.34	1.0%	1.41
All other [\$686,822]	1.0%	1.4%	0.71	0.4%	2.38	0.6%	1.69	0.2%	4.56
Total deductions [\$28,622,437]	42.2%	41.7%	1.01	41.2%	1.02	37.3%	1.13	38.0%	1.11
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	5.1%	5.1%	1.00	3.1%	1.63	3.8%	1.35	1.7%	2.97
Net gains/losses as % of net income	0.0%	5.3%	0.00	-1.6%	-0.00	11.2%	0.00	17.8%	0.00
Expenses as % of Total Expenses									
Salary/fringe benefit[\$16,179,582]	45.9%	47.8%	0.96	47.5%	0.97	53.6%	0.86	48.6%	0.95
Supplies and services[\$15,825,671]	44.9%	40.5%	1.11	40.3%	1.11	33.6%	1.34	41.0%	1.10
Capital component [\$2,215,568]	6.3%	8.7%	0.72	9.2%	0.68	9.5%	0.66	7.8%	0.81
Bad debt [\$1,015,597]	2.9%	3.0%	0.97	3.0%	0.96	3.4%	0.85	2.7%	1.07
Fiscal Statistics									
Operating margin	14.8%	6.1%	2.45	11.4%	1.30	3.7%	4.04	11.9%	1.25
Total hospital profit margin	14.8%	6.4%	2.33	11.2%	1.32	4.1%	3.60	14.1%	1.05
Return on equity	20.6%	10.0%	2.06	15.1%	1.36	5.3%	3.93	20.8%	0.99
Current ratio	4.9	2.5	1.94	2.4	2.05	3.3	1.48	4.6	1.07
Days in net patient accounts receivable	40.8	57.8	0.71	62.4	0.65	59.9	0.68	.	.
Average payment period	71.8	52.6	1.37	64.0	1.12	47.3	1.52	68.9	1.04
Equity financing	67.8%	56.2%	1.21	58.1%	1.17	59.7%	1.13	64.3%	1.05
Long-term debt to equity ratio	0.2	0.5	0.49	0.4	0.58	0.4	0.60	0.3	0.77
Times interest earned	14.8	5.0	2.95	10.0	1.48	2.9	5.11	11.8	1.25
Total asset turnover	0.9	0.9	1.07	0.8	1.20	0.8	1.24	0.9	1.02
Average age of plant: years	14.0	9.5	1.47	9.0	1.56	8.7	1.61	12.0	1.17
Increase (decrease) total net patient rev . %	14.7%	.
Output gross rev (% of total gross pt. rev)	58.7%	44.1%	1.33	50.4%	1.16	57.7%	1.02	57.2%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$7,462	\$7,870	0.95	\$6,978	1.07	\$5,155	1.45	\$7,162	1.04
Inpatient net revenue per day	\$1,367	\$1,834	0.75	\$1,532	0.89	\$1,472	0.93	\$1,210	1.13
Outpatient net rev per visit	\$427	\$343	1.24	\$365	1.17	\$328	1.30	\$357	1.20